高等学校英语应用能力考试(A级)

PRACTICAL ENGLISH TEST FOR COLLEGES

2014年12月实考试卷

Part I **Listening Comprehension**

(20 minutes)

Directions: This part is to test your listening ability. It consists of 4 sections.

Section A

Directions: This section is to test your ability to understand short dialogues. There are 5 recorded dialogues in it. After each dialogue, there is a recorded question. Both the dialogues and questions will be spoken only once. When you hear a question, you should decide on the correct answer from the 4 choices marked A), B), C) and D) given in your test paper. Then you should mark the corresponding letter on the Answer Sheet with a single line through the center.

Example: You will hear:

You will read: A) New York City.

- B) An Evening Party.
- C) An air trip.
- D) The man's job.

From the dialogue we learn that the man is to take a flight to New York. Therefore, C) An air trip is the correct answer. You should mark C) on the Answer Sheet.

[A][B] = C

Now the test will begin.

- 1. A) Production planning.
- C) Public relations.
- 2. A) More workers are needed.
- C) Raw materials are more expensive.
- 3. A) To look for a dream job.
 - C) To continue his study.
- 4. A) He is good at programming.
- C) He is nice and kind.
- 5. A) Interviewer and interviewee.
 - C) Doctor and nurse.

- B) Financial affairs.
- D) Import and Export.
- B) Advertising costs more.
- D) Workers' salaries are higher.
- B) To visit his friends.
- D) To find a chance to do business.
- B) He is suitable for the job.
- D) He finds the job difficult.
- B) Buyer and seller.
- D) Shop assistant and customer.

Section B

Directions: This section is to test your ability to understand short conversations. There are 2 recorded conversations in it. After each conversation, there are some recorded questions. Both the conversations and questions will be spoken two times. When you hear a question, you should decide on the correct answer from the 4 choices marked A), B), C) and D) given in your test paper. Then you should mark the corresponding letter on the Answer Sheet with a single line through the center. Now listen to the conversations.

Conversation 1

- 6. A) He was too busy.
- C) His company has moved away.
- 7. A) To have his own business.
- C) To move to another city.

Conversation 2

- 8. A) The chief engineer.
 - C) The office secretary.
- 9. A) He's giving a lecture.
- C) He's speaking on another phone.
- 10. A) Telling him to meet tomorrow.
 - C) Asking him to call back.

- B) He got a new offer.
- D) His company has closed down.
- B) To do social work.
- D) To go to study abroad.
- B) The manager assistant.
- D) The sales manager.
- B) He's attending a meeting.
- D) He's away on a business trip.
- B) Telling him to send a sample.
- D) Asking him to attend a party.

Section C

Directions: In this section you will hear a recorded short passage. The passage is printed in the test paper, but with some words or phrases missing. The passage will be read two times. You are required to put the missing words or phrases on the Answer Sheet in order of the numbered blanks according to what you hear. Now the passage will begin.

Ladies and Gentlemen,

It's my honor to be the guide to show you around our company. First of all, I'll introduce our factory to you.

Our company	11 ir	n the 1980s. We mainly produce electronic goods and export them
all over the world. We	12	of about US \$ 80 million last year, and our business is growing
steadily. We now have	offices in	Asia, North America and Europe, with about 1500 employees, and
we are working gladly	to13	of our customers. In order to further develop our overseas
market, we need more a	agents to	14 our products.
I hope you will	15	doing business with us. Thank you!

Section D

Directions: This section is to test your ability to comprehend short passages. You will hear a recorded passage. After that you will hear five questions. Both the passage and the questions will be read two times. When you hear a question, you should complete the answer to it with a word or a short phrase (in no more than 3 words). The questions and incomplete answers are printed in your test paper. You should write your answers on the Answer Sheet correspondingly. Now listen to the

IVOI	v usien to the passage.
6. What did the	e speaker talk about last time?
The	of an oral presentation.
7. What does the	ne speaker want to talk about today?
The	of a presentation.
8. What does a	typical presentation consist of?
The beginning	ng,
9. Why is the h	beginning of a presentation the most important part, according to the speaker
	to your listeners.
0. What is the	role an effective beginning can play in your presentation?

and set the proper tone.

Part II	Str	ructure	(10 minutes)
Directions:	This part is to test your ability to c 2 sections.	construct grammatically	correct sentences. It consists of
Section A	A		
Directions:	In this section, there are 10 incomp by deciding on the most appropria C) and D). Then you should man single line through the center.	te word or words from	the 4 choices marked $A)$, $B)$,
	the number in full-time employmrk doubled to over 4 million.	ment fell by 2 million,	the number of people in part-
A) Unles	SS	B) Until	
C) While		D) Since	
22. It was y	your recommendationer	nabled me to be an e	engineer in this world-famous
company			
A) when		B) who	
C) what		D) that	
23. Now the	pollution caused by the increasing	g number of cars	more and more serious in
many cit			
A) becom		B) became	
C) is be	coming	D) had become	
our banl	erstand you need easy access k.		mation about your accounts in
A) in		B) to	
C) for	1	D) with	1.0
	nmon practicea battery v		life in it.
A) to ch		B) charge	1
C) charg		D) having charge	
	e to investigate ascustom	ers as possible in orde	er to make sure of the potential
of the m		B) much	
A) many C) more		D) most	
	as you keep on hard, yo		or or later
A) work		B) be working	iei oi iatei.
C) work		D) working	
	re 4.9 million businesses in the UI		are small businesses.
A) which		B) that	are small businesses.
C) whose		D) it	
29.	by all the team members, they f	,	ect for their company.
	e supported	B) Having suppo	
C)Supp	**	D) Supported	
		can look for in an en	nployee's abilities.
A) that	·	B) what	
C) which	h	D) how	
Section I	В		
Dimostian -	Tl 5 :	L V 1 . 11 CII	i
Directions:	There are 5 incomplete statements form of the word given in brackets		

on the Answer Sheet.

32. Generall within a 33. It is sa undertak	posal that the head of the team made at the meeting sounds (reason) ly speaking, once you (make) the payment, the goods should be delivered week. id that advertising is the (expensive) of all the promotional activities ken by businesses. upany suffered greatly during the economic crisis, with considerable loss of its (invest)	
35. It is reported that an international conference (hold) in London next Friday.		
Part III	Reading Comprehension (40 minutes)	
	This part is to test your reading ability. There are 5 tasks for you to fulfill. You should read the reading materials carefully and do the tasks as you are instructed.	
Task 1 Directions:	After reading the following passage, you will find 5 questions or unfinished statements, numbered 36 to 40. For each question or statement there are 4 choices marked A), B), C) and D). You should make the correct choice and mark the corresponding letter on the Answer Sheet with a single line through the center.	C
and respons customers an core value of of the commimproving the management We are	to ensure that GFL Solid Waste Haulage(清运) Division is a company that acts safely sibly at all times and in all places. We never tolerate any conduct that puts our not the communities we serve at risk. At GFL, safety is more than a program; it is a of our company. GFL is equally committed to improving the environment for the future nunities we live in and we serve. We believe that our services play an essential part in the environment and we are always mindful of having the most cost-effective waste at solutions for our customers. The committed to the safety of our workers and have programs in place to continually the worker safety and environmental practices. We have highly qualified staff, we use the	C
environment Over the comprehensis program is r For mo	ble equipment and we are fully committed to keeping our workplace safe and the t clean. The past years, service requests have changed dramatically from basic waste disposal to live waste management or "green" programs. Our new "green" waste management mow gaining respect and popularity in the community. The passage, GFL at cssupport@gflenv.com. The passage, GFL doesn't allow any conduct that will	
A) caus C) wast 37. The core A) profit C) effic 38. In the fit A) we a B) we a	se any noise to the environment B) produce waste in the communities be more natural resources D) do harm to its customers e value of GFL Solid Waste Haulage Division is B) safety	
D) we a 39. What do paragrap A) Cont B) Keep C) Hire D) Impo 40. What ca	always put up with pes GFL do with its worker safety and environmental practices, according to the second	

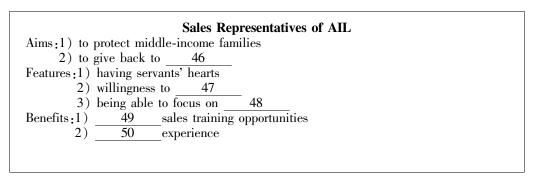
Task 3

Directions: The following is a short introduction to AIL Sales Representatives. After reading it, you are required to complete the outline below it (No. 46 to No. 50). You should write your answers briefly (in no more than three words) on the Answer Sheet correspondingly.

In American Income Life Insurance Company (AIL), sales representatives have servants' hearts. Our team members make every effort to protect hard-working, middle-income families with insurance coverage (承保范围). We also believe whole-heartedly in giving back to the communities in which we operate. American Income Life gives off its time and resources to help make the world a better place.

Sales experience is not required to be a representative. Just the willingness to work hard. What makes *American Income Life* unique is that our work system enables our sales team to focus on selling, which is what makes this career truly opportunity unlimited. Simply said, you earn what you're worth based on how hard you work and how fast you want to advance.

At American Income Life you will find a career, not a job. You will also find free training opportunities, and leadership experience, too. American Income Life's independent agency offices provide sales training focused on insurance sales. Training includes working one-on-one with experienced sales agents both in the classroom and in the field.



Task 4

Directions: The following is a list of terms used in International Trade. After reading it, you are required to find the items equivalent to (与……等同) those given in Chinese in the table below. Then you should put the corresponding letters in brackets on the Answer Sheet, numbered 51 through 55.

A—Cost of goods sold	B—Channel of distribution
C—Commission percent	D—Competitive advantage
E—Current assets	F—Current debt
G—Direct cost of sales	H—Earning before taxes
I—Effective demand	J—Advance payment
K—Advising bank	L—Letter of credit
M—Paying bank	N—Capital market
O—Cost and freight	P—Import license
Q—Joint venture	
ample:(A) 售出货物成本	(H) 税前收益

51. ()现有债务 52. ()信用证 53. ()竞争优势 54. ()付款银行 55. ()直销成本	()预付款()合资企业()有效需求()成本加运费()资本市场
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Task 5

Directions: Read the following passage. After reading it, you should give brief answers to the 5 questions (No. 56 to No. 60) that follow. The answers (in no more than 3 words) should be written after the corresponding numbers on the Answer Sheet.

Act now to get a student loan

Make no payments while in school with a Wells Fargo private student loan.

A college education is a worthwhile investment, but sometimes you need help covering all the costs. *Wells Fargo* private student loans may be able to help you pay for all eligible education-related expenses, including tuition, housing, books, a laptop, lab fees, and more.

Other benefits include:

- -Make no payments until six months after leaving school
- —Select a competitive fixed or variable interest rate option
- -Reduce your loan cost with our interest rate discounts

Applying with a co-signer(联署人;担保人) may improve your chance of getting approved and help you qualify for a lower interest rate.

Learn more about undergraduate student loans for traditional colleges and universities or career and community colleges. Or call our toll-free number 1-877-315-7721.

Our Student Loan Specialists are here to help you through the process—from helping you make an informed choice on the loan that meets your needs, to helping you estimate how much you may need to borrow.

56.	What is introduced in the passage?	
	A Wells Fargo	loan.
57.	What expenses can be paid with the loan?	
	All eligible exp	penses.
58.	What is the advantage of the loan in terms	of the repayment period?
	No payment is made until six months after	·
59.	Why are you advised to apply for your loan	with a co-signer?
	To have a better chance of	and being qualified for a lower interest
	rate.	
60.	What can the Students Loan Specialists do	to help you in your application?
	They can help you through	in your application.

Part IV Translation—English into Chinese (25 minutes)

Directions: This part, numbered 61 through 65, is to test your ability to translate English into Chinese. After each of the sentences numbered 61 to 64, you will read three choices of suggested translation marked A), B) and C). You should choose the best translation and mark the corresponding letter on your Answer Sheet with a single line through the center. And for the paragraph numbered 65, write your translation in the corresponding space on the Translation/Composition Sheet.

61. In order to increase cash flow and limit layoffs, the company has decided that salary reductions are absolutely necessary at this time.

- A) 公司收到增加现金收入和加快裁员的决定,认为这一决定十分适时。
- B) 为了增加现金流转和减少裁员,公司已决定现在减薪是绝对必要的。
- C) 为了增加现金储备和防止裁员,公司认为有必要立即着手进行减薪。
- 62. After some initial hesitation, western manufacturers were rushing to China to sell their internationally approved products to the growing market.
 - A) 西方厂商有些犹豫但还是进入中国,销售其国际上获奖产品,使中国市场不断增长。
 - B) 西方生产厂商毫不犹豫地来到中国投资生产,希望扩大自己产品在国际市场的份额
 - C) 西方厂商最初稍有犹豫后,即蜂拥到中国,向成长中的市场出售其国际认可的产品。
- 63. As a result of continuing business expansion at the city branch of our bank, we are presently seeking experienced bank clerks.
 - A) 由于本市分行的业务持续扩大,我行现诚聘有经验的银行职员。
 - B) 由于本市人口的不断增加,我行将在各区增加营业网点和人员。
 - C) 本市支行的规模将会扩大,为此我们急需聘请多位银行经理人。
- 64. Economic competition among nations is expected to increase, especially now that the countries like Russia and China have moved towards a market economy.
 - A) 经济竞争在国家之间不断升级,导致像中国和俄罗斯这样的国家也已经转向了市场经济。
 - B) 各国间的经济竞争将会加剧,尤其是因为像中国和俄罗斯这样的国家也已迈向市场经济。
 - C) 世界的经济形势将会发生巨变,尤其是像中国和俄罗斯这样的国家也向世界开放了市场。
- 65. According to your request, we will 1) correct or update your personal information; 2) stop sending emails to your email address; 3) stop sending messages to your phones; and 4) stop your account to prevent any future purchases through that account. You can make these requests at the Customer Information Department, or by telephoning, or emailing your request to the Customer Service Department at cs@ lightinthebox.com. Please do not email your credit card number or other sensitive information.

Part V Writing

(25 minutes)

Directions: This part is to test your ability to do practical writing. You are required to write a Letter according to the following information given in Chinese. Remember to do the task on the Translation/Composition Sheet.

说明:假设你是公寓管理员 Jeffrey,请根据下列内容给公寓住户 Smith 先生写一封信。写信事由:

- 1. 已收到 Smith 先生的来信,回复他借用公寓公用房间出售旧物的请求;
- 2. 不同意 Smith 先生的请求,理由是:公寓规则规定,公用房间不能用于出售物品的活动;
- 3. 建议 Smith 先生使用露天停车场,但需提前一周告知我,并将计划告知其他住户。

Words for reference:

公共用房 common room

公寓规则 apartment rule

住户 residents

2014 年 12 月实考试卷 · 7 ·

参考答案及解析

Part I Listening Comprehension

Section A

1.【答案】 B

【考点】 对细节的提问

【解析】 问题是"格林先生在公司负责哪个部门"。由男士的回答"我负责公司的财务部门"可知选 B。

2.【答案】 C

【考点】 对细节的提问

【解析】 问题是"为什么价格比以前高"。由女士的话"那是因为原材料的价格上涨了"可知选 C。

3.【答案】 D

【考点】 对细节的提问

【解析】 问题是"为什么该男士参观这座城市"。由男士的回答"为了找个机会跟当地公司做生意"可知选 D。

4.【答案】 B

【考点】 对细节的提问

【解析】 问题是"关于史密斯先生该女士说了什么"。由女士的回答"当然,他是该工作的最佳人选"可知选 B。

5.【答案】 A

【考点】 对细节的推理

【解析】 问题是"两个说话者最有可能是什么关系"。由男士的话"告诉我一些关于你的教育背景的情况"和女士的话"我毕业于市立学院,我主修办公室管理"可知选 A。

Section B

6.【答案】 C

【考点】 对对话细节的掌握

【解析】 问题是"为什么该男士决定辞职"。由男士的话"公司搬到了另一座城市,我不想搬到那里去"可知选 C。

7.【答案】 A

【考点】 对对话细节的掌握

【解析】 问题是"该男士计划在未来做什么"。由男士的话"我打算自己创业"可知选 A。

8.【答案】 D

【考点】 对对话细节的掌握

【解析】 问题是"该男士想跟谁通电话"。由男士的话"请问,我可以跟你们的销售经理威廉姆斯先生通电话吗"可知选 D。

9.【答案】 B

【考点】 对对话细节的掌握

【解析】 问题是"为什么威廉姆斯先生不能接电话"。由女士的话"他现在正在开会"可知选 B。

10.【答案】 C

【考点】 对对话细节的掌握

【解析】 问题是"该男士给威廉姆斯先生留了什么言"。由男士的话"就告诉他尽快回复我的电话"可知 选 C_{\circ}

Section C

11.【答案】 was set up

【考点】 细节题

【解析】 由 Our company was set up in the 1980s(我公司成立于20世纪80年代)可知填 was set up。

12.【答案】 made a profit

【考点】 细节题

【解析】 由"We made a profit of about US \$80 million last year(去年我们盈利约8000万美元)"可知填 made a profit。

13.【答案】 meet the needs

【考点】 细节题

【解析】 由"... and we are working gladly to meet the needs of our customers(……并且我们一直致力于满足顾客的需求)"可知填 meet the needs。

14.【答案】 promote

【考点】 细节题

【解析】 由 In order to further develop our overseas market, we need more agents to promote our products(为了深入发展海外市场,我们需要更多的代理商促销我们的产品)可知填 promote。

15.【答案】 consider

【考点】 细节题

【解析】 由"I hope you will consider doing business with us(我希望你能考虑和我们一起做生意)"可知填consider。

Section D

16.【答案】 importance

【考点】 细节题

【解析】 问题是"该说话者上次讲的是什么"。由"Last time, I talked about the importance of an oral presentation(上次,我讲了关于口头演讲的重要性)"可知填 importance。

17.【答案】 structure

【考点】 细节题

【解析】 问题是"今天该说话者想讲什么"。由"Today, I'd like to talk about the structure of a presentation (今天,我想讲讲演讲的结构)"可知填 structure。

18.【答案】 middle and ending

【考点】 细节题

【解析】 问题是"典型的演讲包括什么"。由"Generally speaking, a typical presentation consists of three parts: the beginning, middle and ending(一般来说,典型的演讲包括 3 个部分:开头、中间和结尾)"可知填 middle and ending。

19.【答案】 introduction of yourself

- 【考点】 细节题
- 【解析】 问题是"根据说话者的陈述,为什么演讲的开始最为重要"。由"The beginning of a presentation is the most important part, because it is the introduction of yourself to listeners(演讲的开头最为重要,因为它是你向听众做的自我介绍)"可知填 introduction of yourself。
- 20.【答案】 listeners' attention
 - 【考点】 细节题
 - 【解析】 问题是"在你的演讲中一个有效的开头扮演了一个怎样的角色"。由"And an effective beginning draws listeners' attention, and sets the proper tone for your presentation(并且一个有效的开头吸引听众的注意力,以及为你的演讲确定适当的基调)"可知填 listeners' attention。

Part II Structure

Section A

- 21.【答案】 C
 - 【考点】 连词辨析
 - 【解析】 unless 除非,引导条件状语从句; until 直到,引导时间状语从句; while 尽管,引导让步状语从句; since 既然,引导原因状语从句。句意:尽管全职工作的就业人数减少了 200 万,但是兼职工作的人数翻倍到了 400 多万。
- 22.【答案】 D
 - 【考点】 强调句
 - 【解析】 It is/was ... that... 是固定句型,用于强调除了谓语以外的其他成分。句意:你的推荐让我能够在这家世界知名的公司做工程师。
- 23.【答案】 C
 - 【考点】 动词时态
 - 【解析】 now 现在,常用于现在进行时。句意:现在在许多城市由车辆增加而导致的污染正变得越来越严重。
- 24.【答案】 B
 - 【考点】 固定搭配
 - 【解析】 access 意为"进入(权),使用(权),接触的机会",常与 to 或 for 搭配。句意:我们明白你需要便捷的方式了解关于你在我行账户的最新信息。
- 25.【答案】 A
 - 【考点】 动词形式
 - 【解析】 "It is +名词短语 + 不定式"为固定表达,其中 it 是形式主语,不定式是真正的主语。句意: 当电池里还有余电的时候进行充电是很普遍的行为。
- 26.【答案】 A
 - 【考点】 形容词比较级
 - 【解析】 many 和 much 都意为"很多的",比较级是 more,最高级是 most。注意 many 修饰可数名词复数, much 修饰不可数名词。句意:为了确定市场的潜力,我们不得不调查尽可能多的顾客。
- 27.【答案】 D
 - 【考点】 固定搭配
 - 【解析】 keep on doing 表示"继续做", on 是介词,故其后用动词的-ing 结构。句意:只要你继续努力工作,你迟早会升职。

- 28.【答案】 A
 - 【考点】 定语从句
 - 【解析】 that 和 whose 只能引导限制性定语从句。it 不能引导定语从句。which 可以引导非限制性定语从句。句意:在英国有490万家公司,其中99%是小型公司。
- 29.【答案】 D
 - 【考点】 动词形式
 - 【解析】 they 与 support 之间是被动关系,故先排除 B、C。不定式的被动式表示目的,不符合题意,排除 A。 句意:在全体团队成员的支持下,他们最终为公司拿下了那个大项目。
- 30.【答案】 B
 - 【考点】 连词
 - 【解析】 本题的宾语从句中缺少宾语,故先排除 D。that 引导名词性从句只起连接作用,本身没有意义。which 哪一个。what 什么。句意:这篇文章告诉读者们他们能从雇员的能力中找到什么。

Section B

- 31.【答案】 reasonable
 - 【考点】 词形变化
 - 【解析】 sound 是系动词,后常跟形容词做表语。reason 的形容词形式是 reasonable。句意:团队领导在会上提出的建议听起来很合理。
- 32.【答案】 make
 - 【考点】 条件状语从句
 - 【解析】 在含条件状语从句的复合句中,主句常用一般将来时,从句用一般现在时表将来。句意:一般来说,一旦你付了款,货物应该会在一周内发出。
- 33.【答案】 most expensive
 - 【考点】 形容词比较级
 - 【解析】 of all...表示范围,其前需用形容词的最高级。句意:据说,在企业进行的所有促销活动中广告费是最昂贵的。
- 34.【答案】 investment
 - 【考点】 词形变化
 - 【解析】 its 在此处是形容词性物主代词,其后需跟名词。invest 的名词形式是 investment。句意:该公司在经济危机时期遭受了巨大的损失,投资亏损严重。
- 35.【答案】 will be held
 - 【考点】 被动语态运用于一般将来时
 - 【解析】 conference 与 hold 之间是被动关系,故需用被动语态。又由 next Friday 可知需用一般将来时。句意:据报道,下周五在伦敦将举行一场国际会议。

Part III Reading Comprehension

Task 1

- 36.【答案】 D
 - 【考点】 细节理解题
 - 【解析】 本题询问的是"根据文章内容, GFL 不允许什么行为"。由第一段的第二句"We never tolerate any conduct that puts our customers and the communities we serve at risk"可知 GFL 不允许任何加害于顾客的行为。

37.【答案】 B

【考点】 细节理解题

【解析】 本题询问该公司的核心价值。由第一段的第三句"At GFL, safety is more than a program; it is a core value of our company"可知该公司的核心价值是安全。

38.【答案】 C

【考点】 细节理解题

【解析】 本题询问"we are always mindful of ..."的意思。第一段最后一句句意:我们相信我们的服务在改善环境方面起到了极其重要的作用,并且我们一直致力于为顾客提供解决废物处理的最划算的方案。

39.【答案】 A

【考点】 细节理解题

【解析】 本题询问的是 GFL 在有关员工安全和环境实践方面做了什么。由第二段第一句"We are committed to the safety of our workers and have programs in place to continually upgrade our worker safety and environment practices"可知 GFL 采取的措施是不断地升级。

40.【答案】 B

【考点】 细节理解题

【解析】 本题询问的是"我们能从该公司的新绿色废物处理方案中得知什么"。由倒数第二段最后一句 "Our new 'green' waste management program is now gaining respect and popularity in the community"可知该方案越来越受到欢迎。

Task 2

41.【答案】 A

【考点】 细节理解题

【解析】 本题询问的是科技进步和全球经济变化带来了什么结果。由第一段第二句"Some occupations had already been declining for years due to advances in technology and changes in the global economy"可知由于科技的进步和全球经济的变化,许多工作正在快速消失。

42.【答案】 D

【考点】 细节理解题

【解析】 本题考查的是舞台表演者迅速减少的原因。由 Stage Performers 中的第二句"Stage performances have fallen out of fashion and have been almost entirely replaced with movies and home entertainment technologies"可知舞台表演不在流行了。

43.【答案】 B

【考点】 细节理解题

【解析】 本题询问的是在办公室中使用新技术的好处。由 Office Support Workers 中的第三句"Moreover, technologies like voicemail and easy-to-use word processors have enabled professionals to do their own office work"可知在办公室中使用新技术的好处是使专业人员能够做他们自己的办公业务。

44.【答案】 D

【考点】 细节理解题

【解析】 本题询问的是作者预计到 2018 年照片处理员也许会下降多少。由 Photo Processors 中的第二句 "The occupation has been steadily losing jobs in the last five years an there might be a 24% decline by 2018"可 知作者预计也许会有 24% 的下降。

45.【答案】 C

【考点】 细节理解题

【解析】 本题询问的是文章的最佳标题。由第一段的最后一句中的"The following is a list of careers that

are disappearing"以及后面的 decline、replaced、unnecessary、losing job 等可知"Disappearing Careers(正在消失的职业)"为最佳标题。

Task 3

46.【答案】 the communities

【考点】 细节理解题

【解析】 由第一段中的"We also believe whole-heartedly in giving back to the communities in which we operate"可知填 the communities。

47.【答案】 work hard

【考点】 细节理解题

【解析】 由第二段中的"Just the willingness to work hard"可知填 work hard。

48.【答案】 selling

【考点】 细节理解题

【解析】 由第二段中的"What makes American Income Life unique is that our work system enables our sales team to focus on selling"可知填 selling。

49.【答案】 free

【考点】 细节理解题

【解析】 由第三段中的"You will also find free training opportunities"可知填 free。

50.【答案】 leadership

【考点】 细节理解题

【解析】 由第三段中的"and leadership experience, too"可知填 leadership。

Task 4

51. F J 52. L Q 53. D I 54. M O 55. G N

【解析】

A一售出货物成本

B—销售渠道

C—佣金比例

D-竞争优势

E—现有资产

F—现有债务

G-直销成本

H—税前收益

I—有效需求

J—预付款

K—通知银行

L—信用证

M—付款银行

N—资本市场

0—成本加运费

P—进口许可证

Q-合资企业

Task 5

56.【答案】 private student

【考点】 细节理解题

【解析】 题目问的是"短文介绍了什么"。由第一段"Make no payment while in school with a Wells Fargo private student loan"可知填 private student。

57.【答案】 educational-related

【考点】 细节理解题

【解析】 题目问的是"贷款可以支付什么花费"。由第二段第二句"Wells Fargo private student loans may be

able to help you pay for all eligible education-related expenses..."可知填 educational-related。

- 58.【答案】 leaving school
 - 【考点】 细节理解题

【解析】 题目问的是"就还款期限而言,贷款的好处是什么"。由第三段中的"Make no payment until six months after leaving school"可知填 leaving school。

- 59.【答案】 getting approved
 - 【考点】 细节理解题

【解析】 题目问的是"为什么建议你通过一个担保人申请贷款"。由第四段"Applying with a co-signer may improve your chance of getting approved and help you qualify for a lower interest rate"可知填 getting approved。

- 60.【答案】 the process
 - 【考点】 细节理解题

【解析】 题目问的是"在你申请的时候学生贷款专家能帮你做什么"。由最后一段"Our Student Loan Specialists are here to help you through the process..."可知填 the process。

Part IV Translation—English into Chinese

61.【答案】 B-C-A

【句子结构分析】 In order to increase cash flow and limit layoffs(目的状语), the company(主语) has decided (谓语) that salary reductions are absolutely necessary at this time(宾语从句).

【解析】 本句是含有宾语从句的复合句。that 引导宾语从句做 decide 的宾语。主句时态是现在完成时,从句时态是一般现在时。in order to... 做目的状语。in order to 为了, cash flow 现金流转, layoff 裁员, decide 决定, salary reduction 减薪, at this time 现在。

62.【答案】 C-A-B

【句子结构分析】 After some initial hesitation(时间状语), western manufacturers(主语) were rushing to(谓语)China(宾语) to sell their internationally approved products to the growing market(目的状语).

【解析】 本句是简单句,时态是过去进行时。to sell their...为不定式短语做目的状语。initial 最初的, hesitation 犹豫, manufacturer 制造商, rush to 蜂拥至, growing market 成长中的市场。

63.【答案】 A-C-B

【句子结构分析】 As a result of continuing business expansion at the city branch of our bank(原因状语), we (主语) are presently seeking(谓语) experienced bank clerks(宾语).

【解析】 本句是简单句,时态是现在进行时。as a result of ... 由于,用于引导原因状语从句。continuing 持续的,business expansion 业务扩大,bank clerk 银行职员。

64.【答案】 B-A-C

【句子结构分析】 Economic competition among nations(主句主语) is expected to increase(主句谓语), especially now that the countries like Russia and China(从句主语) have moved towards(从句谓语) a market economy(从句宾语).

【解析】 本句是含有原因状语从句的复合句, now that 引导原因状语从句, 主句时态是一般现在时, 从句时态是现在完成时。economic competition 经济竞争, increase 增加, now that 因为, move towards 迈向。

65.【参考译文】 根据你的要求,我们将1)改正或更新你的个人信息;2)停止向你的电子邮件地址发送电子邮件;3)停止向你的电话发送信息;并且4)冻结你的账户以防止未来任何通过该账户的购买行为。你可以在客户信息部提出这些要求,或致电,或将你的要求用电子邮件发往客户服务部的电子邮件地址 cs@lightinthebox.com。请不要用电子邮件发送你的信用卡卡号或者是其他敏感信息。

【解析】 本文是一段客服对顾客要求的回信内容。其中有短句,也有长句。注意其中的并列结构。

【核心词汇】

according to 根据

request 请求

personal information 个人信息

email address 电子邮件地址

Customer Information Department 客户信息部

Customer Service Department 客户服务部

credit card 信用卡

sensitive information 敏感信息

Part V Writing

【范文】

December 21, 2014

Dear Mr. Smith

I have received your letter about your request for borrowing the common room to sell old stuff. I am so sorry to inform you that I cannot lend the room to you because of our apartment rule, which says the common room cannot be used for selling things.

However, I recommend you use the open-air parking lot, which is a good place for displaying things. But you need to inform me one week in advance and notify the other residents in the building.

Looking forward to your reply.

Yours,

Jeffrey

【评析】 本题要求向 Smith 先生写一封回信。审题时要注意题目的说明和写信事由,按照要求,不要遗漏要点。在写作时表达要通顺,条理、逻辑合理,使用参考词汇。注意在拒绝请求时语气要委婉并表明理由,以及提出其他有建设性的建议。